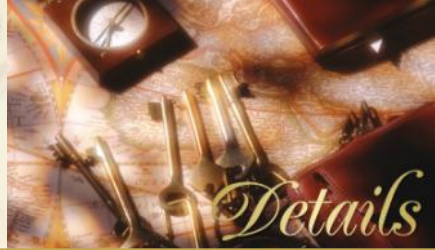


Let Naasa Handle
the Details of
Your Move



Naasa Sherbeini
Details Make the Difference

"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

WESTFIELD NEW JERSEY November Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/
167 W MADISON AVE	Colonial	6	3	1.1	0	Y	13	\$195,000	\$320,000	61%
50 COTTAGE PL	Ranch	5	3	1	0	Y	8	\$344,000	\$349,900	98%
209 LIVINGSTON ST	TwnEndUn	8	3	2.1	1	Y	85	\$405,000	\$395,000	103%
110 MIDVALE TER	SplitLev	7	3	1.1	1	N	48	\$385,000	\$419,000	92%
504 EDGAR RD	CapeCod	6	2	1	1	Y	16	\$420,000	\$425,000	99%
833 SUMMIT AVE	Colonial	7	3	1.1	1	Y	113	\$495,000	\$499,000	99%
132 MARLBORO ST	Colonial	9	4	2.1	0	Y	22	\$518,000	\$529,000	98%
920 HARDING ST	Colonial	8	4	2.1	1	Y	95	\$586,000	\$599,900	98%
530 MOUNTAIN AVE	Colonial	9	5	2.1	2	Y	20	\$685,000	\$699,000	98%
4 CANTERBURY LN	Colonial	7	3	2.1	2	Y	9	\$705,000	\$699,900	101%
306 LINDEN AVE	SplitLev	9	4	3.1	2	Y	117	\$690,000	\$703,800	98%
1061 WYCHWOOD RD	Colonial	9	4	3.1	2	Y	233	\$650,000	\$725,000	90%
634 FAIRMONT AVE	Colonial	10	5	1.1	2	Y	154	\$715,000	\$739,000	97%
5 CAROL RD	Custom	14	5	5.1	2	Y	120	\$716,000	\$749,900	95%
1738 BOULEVARD	Colonial	8	4	3.1	2	Y	177	\$890,000	\$925,000	96%
9 KAREN TER	Colonial	9	5	3	2	Y	26	\$895,000	\$929,900	96%
111 Prospect Street	OneFloor	5	2	2.1	2	N	0	\$960,000	\$960,000	100%

WESTFIELD NEW JERSEY HOME SALES TRENDS - October 2010—November 2011

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DO	SP/LP
Nov,2011	171	\$744,866	\$669,000	25	\$690,368	\$699,000	23	\$769,852	\$659,000	64	17	\$603,176	\$650,000	74	96%
Oct,2011	195	\$734,663	\$650,000	48	\$633,581	\$550,000	29	\$672,703	\$649,000	67	28	\$631,919	\$571,725	72	95%
Sep,2011	211	\$744,183	\$685,000	51	\$818,929	\$739,000	23	\$658,609	\$699,500	73	29	\$768,793	\$792,500	67	95%
Aug,2011	210	\$727,960	\$679,000	31	\$671,261	\$649,000	21	\$707,029	\$649,000	105	29	\$706,093	\$750,000	75	97%
Jul,2011	229	\$743,310	\$699,000	41	\$733,654	\$689,000	31	\$785,055	\$749,000	71	33	\$803,779	\$780,000	48	97%
Jun,2011	239	\$736,933	\$680,000	55	\$712,660	\$699,000	26	\$789,362	\$750,000	58	42	\$779,698	\$735,000	48	97%
May,2011	237	\$763,362	\$699,900	64	\$773,564	\$699,500	28	\$778,589	\$759,000	53	28	\$644,175	\$645,000	53	98%
Apr,2011	219	\$746,056	\$679,900	61	\$683,843	\$589,000	39	\$733,205	\$699,000	47	22	\$613,234	\$490,000	110	95%
Mar,2011	205	\$753,285	\$699,900	77	\$738,286	\$700,000	33	\$717,033	\$669,900	69	28	\$756,123	\$625,000	65	95%
Feb,2011	174	\$744,222	\$659,900	44	\$799,518	\$699,000	27	\$685,911	\$535,000	71	19	\$743,863	\$745,000	95	94%
Jan,2011	168	\$728,622	\$649,000	41	\$712,929	\$665,000	21	\$719,962	\$599,000	96	14	\$674,716	\$729,000	108	94%
Dec,2010	172	\$734,928	\$649,900	15	\$705,327	\$625,000	20	\$806,390	\$729,900	84	28	\$648,352	\$655,000	73	96%
Summary	2430	\$742,349		553	\$727,995		321	\$734,875		69	317	\$707,963		70	96%



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