

Let Naasa Handle
the Details of
Your Move

NS
Naasa Sherbeini
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

MOUNTAINSIDE

November Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
1098 PROSPECT AVE	RanchRas	12	5	3.1	2	N	110	\$597,000	\$645,000	93%
1618 DEER PATH	Ranch	10	3	3	2	Y	141	\$675,000	\$675,000	100%

Home Sales Trends—October 2010—November 2011

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Nov,2011	51	\$692,998	\$559,000	4	\$586,975	\$385,000	5	\$506,200	\$475,000	67	2	\$636,000	\$597,000	126	96%
Oct,2011	56	\$674,943	\$559,000	17	\$563,853	\$545,000	5	\$486,400	\$449,000	71	2	\$590,000	\$570,000	79	94%
Sep,2011	48	\$700,223	\$579,000	12	\$716,483	\$675,000	3	\$594,967	\$599,900	45	4	\$502,500	\$480,000	41	94%
Aug,2011	47	\$665,794	\$574,500	7	\$684,700	\$559,000	5	\$583,580	\$625,000	55	2	\$705,000	\$560,000	26	96%
Jul,2011	47	\$679,306	\$599,900	14	\$578,707	\$525,000	4	\$678,750	\$569,000	39	11	\$635,000	\$620,000	37	96%
Jun,2011	40	\$695,382	\$589,900	11	\$584,718	\$579,000	4	\$584,225	\$529,000	61	7	\$544,089	\$470,000	53	96%
May,2011	39	\$709,085	\$625,000	7	\$711,571	\$519,000	8	\$615,363	\$485,000	46	4	\$535,000	\$435,000	83	99%
Apr,2011	44	\$691,361	\$625,000	13	\$663,246	\$650,000	8	\$604,725	\$579,900	49	6	\$628,500	\$545,000	54	95%
Mar,2011	41	\$682,566	\$624,500	16	\$672,363	\$675,000	4	\$691,725	\$525,000	71	5	\$515,700	\$455,000	55	97%
Feb,2011	33	\$656,494	\$585,000	9	\$599,711	\$599,000	7	\$562,557	\$585,000	32	2	\$535,000	\$515,000	128	95%
Jan,2011	31	\$650,193	\$550,000	9	\$639,767	\$485,000	3	\$601,333	\$569,000	85	5	\$505,000	\$505,000	117	95%
Dec,2010	35	\$635,568	\$550,000	2	\$445,000	\$389,999	4	\$543,475	\$529,000	106	9	\$616,902	\$510,117	34	93%
Summary	512	\$679,512		121	\$630,283		60	\$586,018		57	59	\$581,394		59	95%



Naasa Sherbeini ~ Cell (908) 883-1707 / Direct (908) 301-2893 ~ Naasa.Sherbeini@cbMoves.com
www.WestfieldTopHomes.com ~ www.WestfieldNJRealEstateBlog.com ~ www.WestfieldNJRealEstateMarket.com
 Westfield Office #1 Coldwell Banker Office in the NY Metro Area