

Let Naasa Handle
the Details of
Your Move

NS
Naasa Sherbeini
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

MOUNTAINSIDE

October Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
359 DOGWOOD WAY	Colonial	8	3	2.1	2	Y	95	\$570,000	\$599,900	95%
234 CENTRAL AVE	Colonial	9	4	2.2	1	Y	62	\$610,000	\$659,000	93%

Home Sales Trends—September 2010—October 2011

	Active Listings			New Listings			Under Contract				Sold Listings				SP/LP
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	
Oct,2011	55	\$678,744	\$569,000	17	\$570,270	\$545,000	5	\$509,600	\$475,000	66	2	\$590,000	\$570,000	79	94%
Sep,2011	47	\$702,887	\$599,900	12	\$718,983	\$705,000	3	\$594,967	\$599,900	45	4	\$502,500	\$480,000	41	94%
Aug,2011	46	\$667,115	\$574,500	7	\$691,843	\$599,000	5	\$583,580	\$625,000	55	2	\$705,000	\$560,000	26	96%
Jul,2011	46	\$679,835	\$599,900	14	\$578,707	\$525,000	4	\$678,750	\$569,000	39	11	\$635,000	\$620,000	37	96%
Jun,2011	40	\$696,382	\$599,900	11	\$588,355	\$599,900	4	\$584,225	\$529,000	61	7	\$544,089	\$470,000	53	96%
May,2011	39	\$709,085	\$625,000	7	\$711,571	\$519,000	8	\$615,363	\$485,000	46	4	\$535,000	\$435,000	83	99%
Apr,2011	44	\$691,361	\$625,000	13	\$663,246	\$650,000	8	\$604,725	\$579,900	49	6	\$628,500	\$545,000	54	95%
Mar,2011	41	\$682,566	\$624,500	16	\$672,363	\$675,000	4	\$691,725	\$525,000	71	5	\$515,700	\$455,000	55	97%
Feb,2011	33	\$656,494	\$585,000	9	\$599,711	\$599,000	7	\$562,557	\$585,000	32	2	\$535,000	\$515,000	128	95%
Jan,2011	31	\$650,193	\$550,000	9	\$639,767	\$485,000	3	\$601,333	\$569,000	85	5	\$505,000	\$505,000	117	95%
Dec,2010	35	\$635,568	\$550,000	2	\$445,000	\$389,999	4	\$543,475	\$529,000	106	9	\$616,902	\$510,117	34	93%
Nov,2010	45	\$699,687	\$575,000	6	\$696,467	\$524,900	8	\$784,625	\$575,000	90	3	\$878,000	\$960,000	123	91%
Summary	502	\$680,861		123	\$636,782		63	\$619,414		60	60	\$594,404		60	95%



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