

Let Naasa Handle  
the Details of  
Your Move

*NS*  
Naasa Sherbeini  
Details Make the Difference



*"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."*

## FANWOOD

### October Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
161 HERBERT AVE	Colonial	8	4	2	1	Y	46	\$420,000	\$429,000	98%

### Home Sales Trends—September 2010—October 2011

	Active Listings			New Listings			Under Contract			Sold Listings					
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Oct,2011	51	\$390,347	\$379,000	10	\$387,040	\$389,900	7	\$445,100	\$449,900	36	1	\$420,000	\$420,000	46	98%
Sep,2011	51	\$394,149	\$369,000	13	\$404,754	\$429,000	1	\$309,000	\$309,000	177	4	\$370,125	\$310,000	97	97%
Aug,2011	46	\$397,463	\$350,000	6	\$306,283	\$280,000	2	\$364,450	\$299,900	29	7	\$517,843	\$525,000	77	98%
Jul,2011	49	\$408,900	\$379,900	6	\$495,450	\$499,000	5	\$449,360	\$499,900	80	9	\$411,944	\$375,000	41	97%
Jun,2011	55	\$407,895	\$379,900	12	\$440,300	\$439,000	7	\$506,029	\$449,900	72	12	\$373,833	\$383,500	55	97%
May,2011	57	\$403,163	\$379,000	11	\$456,200	\$449,900	10	\$425,000	\$372,500	61	5	\$316,400	\$358,000	95	96%
Apr,2011	65	\$391,165	\$375,000	17	\$408,676	\$379,900	14	\$351,357	\$375,000	52	5	\$371,980	\$390,000	56	99%
Mar,2011	57	\$385,775	\$378,900	19	\$387,074	\$380,000	5	\$391,540	\$399,000	92	4	\$405,000	\$399,000	53	99%
Feb,2011	44	\$396,152	\$379,900	13	\$378,146	\$389,900	1	\$489,900	\$489,900	22	4	\$414,675	\$375,000	117	96%
Jan,2011	40	\$402,835	\$379,900	12	\$430,933	\$379,900	2	\$371,950	\$334,900	61	6	\$370,917	\$390,000	105	97%
Dec,2010	43	\$393,288	\$389,900	7	\$335,371	\$329,900	7	\$351,686	\$399,000	83	11	\$414,636	\$408,000	64	97%
Nov,2010	47	\$412,917	\$399,900	7	\$342,100	\$415,000	8	\$440,462	\$395,000	93	3	\$428,333	\$355,000	32	95%
<b>Summary</b>	<b>133</b>	<b>\$401,321</b>		<b>69</b>	<b>\$409,980</b>		<b>72</b>	<b>\$412,607</b>		<b>68</b>	<b>71</b>	<b>\$401,563</b>		<b>69</b>	<b>97%</b>



**Naasa Sherbeini** ~ Cell (908) 883-1707 / Direct (908) 301-2893 ~ [Naasa.Sherbeini@cbMoves.com](mailto:Naasa.Sherbeini@cbMoves.com)  
[www.WestfieldTopHomes.com](http://www.WestfieldTopHomes.com) ~ [www.WestfieldNJRealEstateBlog.com](http://www.WestfieldNJRealEstateBlog.com) ~ [www.WestfieldNJRealEstateMarket.com](http://www.WestfieldNJRealEstateMarket.com)  
 Westfield Office #1 Coldwell Banker Office in the NY Metro Area