

Let Naasa Handle
the Details of
Your Move



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

WESTFIELD NEW JERSEY September Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
519 TRINITY PL	OneFloor	4	1	1	1	N	163	\$260,000	\$269,900	96%
703 W BROAD ST	CapeCod	5	3	1	1	Y	140	\$317,000	\$360,000	88%
709 CARLETON RD	SplitLev	7	3	1.1	1	Y	87	\$400,000	\$414,900	96%
1402 CENTRAL AVE	SplitLev	8	3	1.1	1	Y	17	\$420,000	\$424,900	99%
585 TRINITY PL	TwndUn	6	2	2.1	1	Y	40	\$415,000	\$439,900	94%
806 PROSPECT ST	Colonial	7	3	1.1	1	Y	62	\$465,000	\$495,000	94%
720 OAK AVE	Colonial	7	4	1.1	1	Y	7	\$537,500	\$549,000	98%
1735 FLORIDA ST	CapeCod	9	4	2	1	Y	57	\$535,000	\$549,900	97%
820 TICE PL	Colonial	9	4	3	1	Y	48	\$565,000	\$575,000	98%
4 TUDOR OVAL	Colonial	8	3	2.2	1	Y	11	\$599,000	\$599,000	100%
425 BAKER AVE	Colonial	9	5	2.1	1	Y	3	\$650,000	\$649,000	100%
125 LANDSDOWNE AVE	SplitLev	10	5	3	2	Y	51	\$640,000	\$669,000	96%
827 CLARK ST	Colonial	10	4	1.1	1	Y	21	\$685,000	\$689,000	99%
810 WILLOW GROVE RD	RanchExp	10	5	4.1	2	Y	3	\$775,000	\$785,000	99%
824 NANCY WAY	Custom	12	4	3.1	2	Y	109	\$820,000	\$832,500	98%
25 BARCHESTER WAY	Custom	9	5	3.2	2	Y	59	\$820,000	\$839,000	98%
835 BOULEVARD	Colonial	9	4	2.1	2	Y	89	\$810,000	\$849,000	95%
1137 SUMMIT AVE	SplitLev	9	4	2.1	2	Y	56	\$792,500	\$849,000	93%
207 SINCLAIR PL	Colonial	10	5	3.1	2	Y	6	\$860,000	\$869,900	99%
18 STONELEIGH PARK	Tudor	10	5	3.1	2	Y	185	\$830,000	\$910,000	91%
224 N CHESTNUT ST	Colonial	9	5	3.1	1	Y	70	\$925,000	\$999,500	93%
745 LENAPE TRL	SplitLev	11	6	3.1	2	Y	172	\$900,000	\$1,095,000	82%
603 BOULEVARD	Victorian	11	5	3.1	2	Y	41	\$985,000	\$1,095,000	90%
802 COLEMAN PL	Colonial	11	5	2.2	2	Y	214	\$1,050,000	\$1,099,000	96%
210 CANTERBURY RD	Colonial	10	5	4.1	3	Y	9	\$1,090,000	\$1,150,000	95%
465 TOPPING HILL RD	Colonial	9	4	3.1	3	Y	52	\$1,105,000	\$1,195,000	92%
521 TOPPING HILL RD	Colonial	9	4	2.1	1	Y	77	\$1,108,000	\$1,199,900	92%
309 HILLSIDE AVE	RanchExp	12	4	3.2	2	Y	18	\$1,426,000	\$1,425,000	100%
757 NORMAN PL	Colonial	12	4	4.1	3	Y	69	\$1,500,000	\$1,580,000	95%

WESTFIELD NEW JERSEY HOME SALES TRENDS - August 2010—September 2011

	Active Listings			New Listings			Under Contract			Sold Listings					
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Sep,2011		N/A	N/A		N/A	N/A		N/A	N/A			N/A	N/A		N/A
Aug,2011	200	\$741,380	\$699,000	30	\$683,840	\$649,000	24	\$680,729	\$599,900	106	27	\$698,767	\$750,000	75	97%
Jul,2011	222	\$749,213	\$699,000	41	\$746,871	\$699,000	31	\$769,813	\$739,900	70	33	\$803,779	\$780,000	48	97%
Jun,2011	233	\$739,668	\$685,000	55	\$717,951	\$699,000	26	\$789,362	\$750,000	58	42	\$779,698	\$735,000	48	97%
May,2011	232	\$765,178	\$699,900	64	\$775,920	\$699,500	28	\$778,589	\$759,000	53	28	\$644,175	\$645,000	53	98%
Apr,2011	217	\$746,161	\$680,000	61	\$687,187	\$589,000	40	\$742,100	\$699,000	46	22	\$613,234	\$490,000	110	95%
Mar,2011	205	\$753,795	\$699,900	77	\$738,675	\$700,000	35	\$726,860	\$675,000	73	28	\$756,123	\$625,000	65	95%
Feb,2011	174	\$744,651	\$665,000	44	\$800,077	\$699,000	27	\$685,911	\$535,000	71	19	\$743,863	\$745,000	95	94%
Jan,2011	168	\$728,920	\$649,000	41	\$714,149	\$665,000	21	\$719,962	\$599,000	96	14	\$674,716	\$729,000	108	94%
Dec,2010	172	\$734,928	\$649,900	15	\$705,327	\$625,000	20	\$806,390	\$729,900	84	28	\$648,352	\$655,000	73	96%
Nov,2010	201	\$720,575	\$639,900	32	\$791,606	\$595,000	20	\$663,270	\$549,900	60	21	\$576,702	\$575,000	79	95%
Oct,2010	218	\$721,072	\$659,900	54	\$691,476	\$669,000	23	\$774,778	\$699,000	87	21	\$765,667	\$650,000	65	96%
Summary	2242	\$741,024		514	\$733,101		295	\$740,683		71	283	\$709,404		70	96%



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