

Let Naasa Handle  
the Details of  
Your Move

*NS*  
Naasa Sherbeini  
Details Make the Difference



*"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."*

## CRANFORD

### September Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
21 BURNSIDE AVE	Colonial	5	3	1	1	Y	60	\$195,100	\$215,000	91%
702 GALLOWES HILL RD	CapeCod	5	2	1	1	Y	75	\$278,500	\$299,000	93%
508 CRANFORD AVE	Ranch	5	3	1	1	Y	105	\$315,000	\$349,000	90%
358 S UNION AVE	Colonial	7	3	1.1	2	Y	31	\$355,000	\$349,900	101%
4 CAROL CT	Colonial	7	3	2.1	2	Y	120	\$470,000	\$489,900	96%
314 CLAREMONT PL	Colonial	7	3	1.1	1	Y	25	\$500,000	\$499,000	100%
205 ORANGE AVE	Colonial	8	4	2	1	Y	19	\$555,000	\$575,000	97%
713 TULIP ST	Colonial	7	3	2.1	2	Y	23	\$575,000	\$579,000	99%
33 BROWN TER	SplitLev	9	4	2.1	2	Y	36	\$540,000	\$597,000	90%

### Home Sales Trends—August 2010—September 2011

	Active Listings			New Listings			Under Contract			Sold Listings					
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Sep,2011		\$	\$		\$	\$00		\$	\$			\$	\$		0%
Aug,2011	99	\$410,105	\$399,000	20	\$392,756	\$389,716	12	\$405,785	\$389,000	63	18	\$404,306	\$385,000	71	97%
Jul,2011	104	\$418,670	\$399,800	22	\$426,255	\$399,000	15	\$432,040	\$415,000	67	26	\$467,885	\$410,000	53	98%
Jun,2011	113	\$430,162	\$409,000	37	\$425,613	\$399,800	19	\$465,874	\$429,000	64	25	\$422,160	\$440,000	60	97%
May,2011	109	\$432,434	\$409,000	31	\$439,168	\$409,000	27	\$425,104	\$349,900	49	24	\$406,421	\$400,000	77	97%
Apr,2011	106	\$427,182	\$399,000	38	\$422,982	\$399,000	22	\$412,877	\$389,000	73	19	\$396,100	\$410,500	84	96%
Mar,2011	102	\$433,244	\$429,000	28	\$474,025	\$489,000	27	\$418,422	\$435,000	96	13	\$372,846	\$345,000	114	95%
Feb,2011	99	\$411,792	\$399,900	22	\$408,282	\$399,000	15	\$406,573	\$399,900	59	12	\$329,579	\$320,000	93	93%
Jan,2011	98	\$416,039	\$400,000	22	\$384,550	\$400,000	9	\$378,222	\$324,900	117	11	\$308,173	\$295,000	90	95%
Dec,2010	97	\$420,253	\$399,900	5	\$380,758	\$329,900	13	\$355,932	\$339,000	87	15	\$374,633	\$350,000	79	94%
Nov,2010	113	\$415,696	\$399,900	17	\$423,453	\$389,900	13	\$391,477	\$379,900	70	11	\$499,445	\$445,000	56	93%
Oct,2010	128	\$430,783	\$409,000	29	\$402,721	\$379,900	16	\$518,769	\$467,500	70	14	\$481,893	\$455,000	52	96%
<b>Summary</b>	<b>1168</b>	<b>\$422,753</b>		<b>271</b>	<b>\$421,271</b>		<b>188</b>	<b>\$423,294</b>		<b>72</b>	<b>188</b>	<b>\$411,321</b>		<b>73</b>	<b>96%</b>



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