



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

WESTFIELD NEW JERSEY August Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
41B 2 SANDRA CIR	OneFloor	4	1	1	0	Y	77	\$90,000	\$110,000	82%
46B SANDRA CIR	OneFloor	4	1	1	0	Y	554	\$125,000	\$120,000	104%
910 EVERTS AVE	Bi-Level	7	3	1.1	1	N	106	\$369,700	\$389,500	95%
215 LIVINGSTON ST	TwnEndUn	8	3	2.1	1	Y	28	\$385,000	\$395,000	97%
645 KIMBALL AVE	Colonial	8	3	2.1	0	Y	46	\$400,000	\$397,500	101%
546 TRINITY PL	Colonial	9	3	2.1	2	Y	12	\$410,000	\$420,000	98%
108 SURREY LN	SplitLev	7	3	1.1	1	N	79	\$440,000	\$459,900	96%
5 SUNNYWOOD DR	Colonial	8	3	2.1	1	Y	44	\$460,000	\$529,000	87%
744 HARDING ST	CapeCod	8	3	2	1	Y	51	\$575,000	\$588,000	98%
146 TUDOR OVAL	Colonial	7	3	2.1	2	Y	63	\$587,500	\$609,000	96%
131 WELLS ST	Colonial	8	3	1.1	1	Y	27	\$620,000	\$640,000	97%
644 RAYMOND ST	Colonial	10	5	2.1	2	Y	106	\$700,000	\$679,900	103%
219 N CHESTNUT ST	Colonial	9	5	2.1	2	Y	107	\$655,000	\$699,900	94%
684 RAHWAY AVE	Colonial	11	4	3	2	Y	14	\$733,700	\$749,000	98%
933 ST MARKS AVE	Colonial	8	4	3.1	2	Y	14	\$755,000	\$750,000	101%
216 GOLF EDGE DR	Colonial	8	4	2	2	Y	12	\$750,000	\$750,000	100%
721 STANDISH AVE	Colonial	8	3	3	1	Y	9	\$750,000	\$759,000	99%
19 WOODBROOK CIR	SplitLev	9	3	2.1	2	N	10	\$768,900	\$768,900	100%
764 SCOTCH PLAINS AVE	SplitLev	9	4	2.1	2	Y	23	\$754,000	\$779,900	97%
195 LINCOLN RD	Colonial	9	4	2.1	1	Y	6	\$800,000	\$829,000	97%
873 FAIRACRES AVE	Colonial	8	4	2.1	2	Y	77	\$815,000	\$839,900	97%
224 SINCLAIR PL	Colonial	8	4	2.1	2	Y	3	\$894,000	\$879,900	102%
935 LAMBERTS MILL RD	Colonial	10	5	3	2	Y	74	\$880,000	\$899,000	98%
720 STEVENS AVE	Colonial	10	5	3.1	1	Y	116	\$899,900	\$899,900	100%
111 Prospect Street	OneFloor	5	2	2.1	2	N	139	\$864,000	\$910,000	95%
867 NANCY WAY	Colonial	10	5	4.1	3	Y	54	\$1,120,000	\$1,175,000	95%
12 N WICKOM DR	Colonial	10	4	3.1	2	Y	100	\$1,050,000	\$1,199,000	88%
1 DRUMMOND RD	Colonial	10	6	4.1	2	Y	102	\$1,225,000	\$1,289,000	95%
336 ORENDA CIR	Colonial	10	5	4.1	3	Y	113	\$1,600,000	\$1,679,000	95%

WESTFIELD NEW JERSEY HOME SALES TRENDS - July 2010—August 2011

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Aug,2011	200	\$741,380	\$699,000	30	\$683,840	\$649,000	24	\$680,729	\$599,900	106	27	\$698,767	\$750,000	75	97%
Jul,2011	222	\$749,213	\$699,000	41	\$746,871	\$699,000	31	\$769,813	\$739,900	70	33	\$803,779	\$780,000	48	97%
Jun,2011	233	\$739,668	\$685,000	55	\$717,951	\$699,000	26	\$789,362	\$750,000	58	42	\$779,698	\$735,000	48	97%
May,2011	232	\$765,178	\$699,900	64	\$775,920	\$699,500	28	\$778,589	\$759,000	53	28	\$644,175	\$645,000	53	98%
Apr,2011	217	\$746,161	\$680,000	61	\$687,187	\$589,000	40	\$742,100	\$699,000	46	22	\$613,234	\$490,000	110	95%
Mar,2011	205	\$753,795	\$699,900	77	\$738,675	\$700,000	35	\$726,860	\$675,000	73	28	\$756,123	\$625,000	65	95%
Feb,2011	174	\$744,651	\$665,000	44	\$800,077	\$699,000	27	\$685,911	\$535,000	71	19	\$743,863	\$745,000	95	94%
Jan,2011	168	\$728,920	\$649,000	41	\$714,149	\$665,000	21	\$719,962	\$599,000	96	14	\$674,716	\$729,000	108	94%
Dec,2010	172	\$734,928	\$649,900	15	\$705,327	\$625,000	20	\$806,390	\$729,900	84	28	\$648,352	\$655,000	73	96%
Nov,2010	201	\$720,575	\$639,900	32	\$791,606	\$595,000	20	\$663,270	\$549,900	60	21	\$576,702	\$575,000	79	95%
Oct,2010	218	\$721,072	\$659,900	54	\$691,476	\$669,000	23	\$774,778	\$699,000	87	21	\$765,667	\$650,000	65	96%
Sep,2010	219	\$778,011	\$675,000	55	\$726,800	\$599,900	25	\$697,020	\$599,900	62	21	\$741,131	\$667,000	69	96%
Summary	2461	\$744,315		569	\$732,492		320	\$737,272		70	304	\$711,595		70	96%

