

Let Naasa Handle
the Details of
Your Move

NS
Naasa Sherbeini
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

CRANFORD

August Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
217 PROSPECT AVE APT 4-3B	OneFloor	5	2	1	0	N	26	\$245,000	\$249,000	98%
314 MANOR AVE	CapeCod	5	2	1.1	1	Y	170	\$235,000	\$275,000	85%
14 ROSELLE AVE	Colonial	7	3	1	1	Y	45	\$250,000	\$284,000	88%
113 OSBORNE PLACE	SplitLev	7	3	2	1	Y	18	\$306,000	\$309,900	99%
7 BESLER AVE	Colonial	7	3	1.1	1	Y	10	\$360,000	\$354,999	101%
104 BESLER AVE	Colonial	6	3	2	1	Y	15	\$345,000	\$355,000	97%
217 PROSPECT AVE APT 10-1A	OneFloor	6	3	2	1	N	9	\$385,000	\$359,000	107%
103 S UNION AVE	Colonial	6	3	1	0	Y	10	\$360,000	\$365,000	99%
617 LEXINGTON AVE	CapeCod	6	3	2	1	Y	39	\$381,500	\$395,000	97%
43 RICHMOND AVE	CapeCod	7	3	2	1	Y	15	\$403,000	\$409,000	99%
3 GLEN AVE	SplitLev	7	3	1.1	2	Y	16	\$409,000	\$409,000	100%
308 DENMAN RD	SplitLev	8	3	2.1	2	Y	288	\$390,000	\$415,000	94%
49 LEWIS ST	SplitLev	8	3	2.1	2	N	127	\$410,000	\$429,000	96%
154 MOHAWK DR	CapeCod	8	4	2	1	Y	49	\$431,000	\$429,000	100%
369 S UNION AVE	Colonial	7	4	3	1	Y	57	\$420,000	\$439,000	96%
618 RIVERSIDE DR	Ranch	7	3	2	2	Y	83	\$430,000	\$489,000	88%
25 NORMANDIE PL	Colonial	7	3	3	1	Y	65	\$540,000	\$565,900	95%
68 LIVINGSTON AVE	Colonial	8	4	2.1	2	Y	95	\$587,000	\$599,900	98%
106 ARLINGTON RD	Colonial	9	4	3.1	2	Y	153	\$799,000	\$799,000	100%

Home Sales Trends—July 2010—August 2011

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Aug,2011	99	\$410,105	\$399,000	20	\$392,756	\$389,716	12	\$405,785	\$389,000	63	18	\$404,306	\$385,000	71	97%
Jul,2011	104	\$418,670	\$399,800	22	\$426,255	\$399,000	15	\$432,040	\$415,000	67	26	\$467,885	\$410,000	53	98%
Jun,2011	113	\$430,162	\$409,000	37	\$425,613	\$399,800	19	\$465,874	\$429,000	64	25	\$422,160	\$440,000	60	97%
May,2011	109	\$432,434	\$409,000	31	\$439,168	\$409,000	27	\$425,104	\$349,900	49	24	\$406,421	\$400,000	77	97%
Apr,2011	106	\$427,182	\$399,000	38	\$422,982	\$399,000	22	\$412,877	\$389,000	73	19	\$396,100	\$410,500	84	96%
Mar,2011	102	\$433,244	\$429,000	28	\$474,025	\$489,000	27	\$418,422	\$435,000	96	13	\$372,846	\$345,000	114	95%
Feb,2011	99	\$411,792	\$399,900	22	\$408,282	\$399,000	15	\$406,573	\$399,900	59	12	\$329,579	\$320,000	93	93%
Jan,2011	98	\$416,039	\$400,000	22	\$384,550	\$400,000	9	\$378,222	\$324,900	117	11	\$308,173	\$295,000	90	95%
Dec,2010	97	\$420,253	\$399,900	5	\$380,758	\$329,900	13	\$355,932	\$339,000	87	15	\$374,633	\$350,000	79	94%
Nov,2010	113	\$415,696	\$399,900	17	\$423,453	\$389,900	13	\$391,477	\$379,900	70	11	\$499,445	\$445,000	56	93%
Oct,2010	128	\$430,783	\$409,000	29	\$402,721	\$379,900	16	\$518,769	\$467,500	70	14	\$481,893	\$455,000	52	96%
Sep,2010	124	\$447,837	\$429,000	34	\$445,941	\$409,000	11	\$440,263	\$439,000	63	11	\$433,409	\$435,000	73	96%
Summary	1292	\$425,160		305	\$424,021		199	\$424,232		72	199	\$412,542		73	96%



Naasa Sherbeini ~ Cell (908) 883-1707 / Direct (908) 301-2893 ~ Naasa.Sherbeini@cbMoves.com
www.WestfieldTopHomes.com ~ www.WestfieldNJRealEstateBlog.com ~ www.WestfieldNJRealEstateMarket.com
 Westfield Office #1 Coldwell Banker Office in the NY Metro Area