



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

WESTFIELD NEW JERSEY July Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
56 B3 SANDRA CIR	OneFloor	5	2	1	0	Y	14	\$159,000	\$159,000	100%
137 GREENE PL	CapeCod	8	3	2	0	Y	468	\$335,000	\$340,000	99%
1231 BOYNTON AVE	Colonial	6	3	2	2	Y	21	\$380,000	\$379,900	100%
126 LUDLOW PL	CapeCod	8	4	2	1	Y	23	\$432,500	\$459,900	94%
1004 IRVING AVE	Colonial	7	3	1.1	1	Y	52	\$480,000	\$499,000	96%
773 SUMMIT AVE	Colonial	7	3	1.1	1	Y	24	\$509,500	\$509,500	100%
814 OAK AVE	Colonial	7	3	2	2	Y	2	\$540,000	\$525,000	103%
308 HYSLIP AVE	Colonial	9	4	1.1	2	Y	75	\$523,000	\$539,000	97%
413 OTISCO DR	SplitLev	8	4	2.1	2	Y	44	\$541,800	\$549,900	99%
712 OAK AVE	Colonial	6	3	2	1	Y	32	\$569,000	\$569,000	100%
321 HYSLIP AVE	Colonial	7	4	2	2	Y	30	\$608,000	\$619,000	98%
717 Harding Street	Colonial	11	4	2.1	2	Y	11	\$632,000	\$619,000	102%
217 EDGEWOOD AVE	Victrian	9	4	2	1	Y	78	\$602,600	\$625,000	96%
723 CASTLEMAN DR	Colonial	7	3	1.1	1	Y	19	\$641,000	\$675,000	95%
1410 Boynton Avenue	SplitLev	8	4	2.1	2	Y	39	\$650,000	\$679,900	96%
100 BELMAR TER	Colonial	10	4	2.1	1	Y	65	\$743,000	\$739,900	100%
522 SUMMIT AVE	Colonial	10	4	2.2	2	Y	64	\$780,000	\$795,600	98%
748 SCOTCH PLAINS AVE	Custom	9	4	3	2	Y	15	\$820,000	\$819,000	100%
220 BRIGHTWOOD AVE	Colonial	9	4	2.1	2	Y	25	\$851,000	\$849,000	100%
214 EDGEWOOD AVE	Colonial	11	4	3.1	2	Y	14	\$879,900	\$879,900	100%
1029 HARDING ST	Colonial	8	4	2.1	2	Y	12	\$949,000	\$949,000	100%
111 Prospect Street	OneFloor	5	2	2.1	2	N	0	\$1,050,000	\$1,050,000	100%
117 STANMORE PL	Colonial	11	5	4	2	Y	14	\$999,900	\$1,065,000	94%
632 SHADOWLAWN DR	Colonial	11	5	3.1	2	Y	29	\$995,000	\$1,075,000	93%
300 N EUCLID AVE	Colonial	10	5	3.2	2	Y	58	\$1,070,000	\$1,095,000	98%
34 FAIRHILL RD	Colonial	9	3	4.1	2	Y	13	\$1,025,000	\$1,095,000	94%
715 HIGHLAND AVE	Colonial	10	5	3.1	2	Y	12	\$1,100,000	\$1,095,000	100%
910 E KIMBALL AVE	Colonial	10	4	3.1	2	Y	47	\$1,250,000	\$1,250,000	100%
602 TREMONT AVE	Colonial	10	6	3.1	3	Y	28	\$1,250,000	\$1,250,000	100%
8 WYCHVIEW DR	Colonial	10	5	5	2	Y	145	\$1,200,000	\$1,299,900	92%
544 LENOX AVE	Colonial	11	5	3.1	2	Y	72	\$1,245,000	\$1,375,000	91%
2 FOREST GLEN COURT	Colonial	13	5	5.1	3	Y	34	\$1,300,000	\$1,399,900	93%
319 E DUDLEY AVE	Victrian	11	5	3.1	2	Y	4	\$1,413,500	\$1,425,000	99%

WESTFIELD NEW JERSEY HOME SALES TRENDS - June 2010—July 2011

	Active Listings			New Listings			Under Contract				Sold Listings			
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. SP/LP
Jul,2011	222	\$747,763	\$699,500	41	\$750,163	\$699,000	32	\$748,069	\$669,000	74	33	\$803,779	\$780,000	48 97%
Jun,2011	233	\$737,706	\$699,000	55	\$721,645	\$699,000	26	\$789,362	\$750,000	58	42	\$779,698	\$735,000	48 97%
May,2011	232	\$767,026	\$700,000	64	\$776,889	\$699,500	27	\$773,722	\$759,000	50	28	\$644,175	\$645,000	53 98%
Apr,2011	217	\$747,851	\$680,000	61	\$690,146	\$589,000	40	\$742,100	\$699,000	46	22	\$613,234	\$490,000	110 95%
Mar,2011	205	\$754,704	\$699,900	77	\$740,895	\$700,000	35	\$726,860	\$675,000	73	28	\$756,123	\$625,000	65 95%
Feb,2011	174	\$744,739	\$665,000	44	\$800,427	\$699,900	27	\$685,911	\$535,000	71	19	\$743,863	\$745,000	95 94%
Jan,2011	168	\$728,920	\$649,000	41	\$714,149	\$665,000	21	\$719,962	\$599,000	96	14	\$674,716	\$729,000	108 94%
Dec,2010	172	\$734,928	\$649,900	15	\$705,327	\$625,000	20	\$806,390	\$729,900	84	28	\$648,352	\$655,000	73 96%
Nov,2010	201	\$720,575	\$639,900	32	\$791,606	\$595,000	20	\$663,270	\$549,900	60	21	\$576,702	\$575,000	79 95%
Oct,2010	218	\$721,072	\$659,900	54	\$691,476	\$669,000	23	\$774,778	\$699,000	87	21	\$765,667	\$650,000	65 96%
Sep,2010	219	\$778,011	\$675,000	55	\$726,800	\$599,900	25	\$697,020	\$599,900	62	21	\$741,131	\$667,000	69 96%
Aug,2010	204	\$807,181	\$699,900	30	\$774,570	\$589,000	18	\$831,406	\$749,900	74	23	\$759,304	\$687,000	45 97%
Summary	2465	\$749,844		569	\$738,624		314	\$744,328		68	300	\$716,408		67 96%

