

Let Naasa Handle
the Details of
Your Move

NS
Naasa Sherbeini
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

MOUTAINSIDE

July Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
1321 WOOD VALLEY RD	CapeCod	7	3	2	1	Y	23	\$407,500	\$429,900	95%
228 SUMMIT RD	CapeCod	7	4	3	2	Y	56		\$519,000	N/A
341 SHORT DR	SplitLev	9	4	2.1	2	Y	12	\$525,000	\$529,000	99%
1291 KNOLLWOOD RD	CapeCod	12	4	2	1	Y	19	\$570,000	\$579,900	98%
555 WOODLAND AVE	Colonial	9	4	3	2	Y	85	\$525,000	\$589,900	89%
1004 SUNNY SLOPE DR	Contemp	8	4	3.1	2	N	38	\$620,000	\$650,000	95%
1332 EAST OUTLOOK DR	RanchExp	11	4	2.2	2	Y	91	\$642,500	\$699,000	92%
1196 BLAZO TER	Colonial	9	4	2.1	2	Y	5	\$725,000	\$739,000	98%
22 RODMAN LN	Custom	9	4	3.1	2	Y	34	\$765,000	\$799,900	96%
1358 OUTLOOK DR	Colonial	12	3	4.1	2	Y	21	\$825,000	\$825,000	100%
1419 WHIPPORWILL WAY	Colonial	9	4	2.1	2	Y	25	\$880,000	\$914,900	96%

Home Sales Trends—June 2010—July 2011

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jul,2011	45	\$688,993	\$625,000	14	\$597,586	\$549,900	4	\$678,750	\$569,000	39	11	\$1,044,091	\$642,500	37	158%
Jun,2011	39	\$700,597	\$599,900	11	\$596,718	\$599,900	4	\$584,225	\$529,000	61	7	\$544,089	\$470,000	53	96%
May,2011	39	\$710,392	\$625,000	7	\$711,571	\$519,000	8	\$615,363	\$485,000	46	4	\$535,000	\$435,000	83	99%
Apr,2011	44	\$692,520	\$625,000	13	\$664,015	\$650,000	8	\$604,725	\$579,900	49	6	\$628,500	\$545,000	54	95%
Mar,2011	41	\$683,566	\$624,500	16	\$672,363	\$675,000	4	\$691,725	\$525,000	71	5	\$515,700	\$455,000	55	97%
Feb,2011	33	\$657,736	\$585,000	9	\$599,711	\$599,000	7	\$562,557	\$585,000	32	2	\$535,000	\$515,000	128	95%
Jan,2011	31	\$651,516	\$550,000	9	\$639,767	\$485,000	3	\$601,333	\$569,000	85	5	\$505,000	\$505,000	117	95%
Dec,2010	35	\$636,740	\$550,000	2	\$445,000	\$389,999	4	\$543,475	\$529,000	106	9	\$616,902	\$510,117	34	93%
Nov,2010	45	\$700,598	\$575,000	6	\$696,467	\$524,900	8	\$784,625	\$575,000	90	3	\$878,000	\$960,000	123	91%
Oct,2010	54	\$702,557	\$599,000	18	\$643,428	\$499,900	6	\$573,800	\$474,900	22	6	\$536,463	\$490,000	57	97%
Sep,2010	47	\$771,132	\$690,000	9	\$587,422	\$529,000	1	\$599,900	\$599,900	197	9	\$528,222	\$529,000	59	91%
Aug,2010	52	\$769,081	\$699,000	6	\$653,817	\$550,000	10	\$573,280	\$529,000	73	6	\$553,750	\$490,000	69	95%
Summary	505	\$701,820		120	\$635,972		67	\$620,116		62	73	\$641,911		62	104%



Naasa Sherbeini ~ Cell (908) 883-1707 / Direct (908) 301-2893 ~ Naasa.Sherbeini@cbMoves.com
 www.WestfieldTopHomes.com ~ www.WestfieldNJRealEstateBlog.com ~ www.WestfieldNJRealEstateMarket.com
 Westfield Office #1 Coldwell Banker Office in the NY Metro Area