

Let Naasa Handle
the Details of
Your Move

NS
Naasa Sherbeini
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

FANWOOD

July Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
29 CRAY TER	SplitLev	7	3	1.1	0	Y	94	\$325,000	\$349,500	93%
129 WILLOUGHBY RD	Ranch	8	3	2	1	Y	22	\$340,000	\$349,900	97%
222 CORIELL AVE	Custom	7	3	1.1	1	Y	42	\$340,000	\$359,000	95%
19 DEBORAH WAY	SplitLev	7	3	1.1	1	Y	24	\$370,000	\$372,500	99%
181 LaGrande	TwEndUn	6	3	2.1	1	Y	61	\$375,000	\$395,000	95%
9 MONTROSE AVE	SplitLev	8	3	1.2	1	Y	37	\$397,500	\$409,000	97%
111 VINTON CIRLE	Colonial	7	3	2.1	1	Y	24	\$405,000	\$429,900	94%
135 CORIELL AVE	SplitLev	7	3	2	1	Y	46	\$470,000	\$479,900	98%
30 FARLEY AVE	Colonial	10	4	2.1	2	Y	20	\$685,000	\$679,900	101%

Home Sales Trends—June 2010—July 2011

	Active Listings			New Listings			Under Contract				Sold Listings				SP/LP
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	
Jul,2011	49	\$419,153	\$379,900	6	\$521,450	\$499,000	5	\$449,360	\$499,900	80	9	\$411,944	\$375,000	41	97%
Jun,2011	55	\$414,193	\$379,900	12	\$451,283	\$459,000	7	\$506,029	\$449,900	72	12	\$373,833	\$383,500	55	97%
May,2011	57	\$406,928	\$379,000	11	\$458,009	\$449,900	10	\$425,000	\$372,500	61	5	\$316,400	\$358,000	95	96%
Apr,2011	65	\$394,160	\$375,000	17	\$412,882	\$379,900	14	\$351,357	\$375,000	52	5	\$371,980	\$390,000	56	99%
Mar,2011	57	\$387,937	\$378,900	19	\$390,500	\$380,000	5	\$391,540	\$399,000	92	4	\$405,000	\$399,000	53	99%
Feb,2011	44	\$397,473	\$379,900	13	\$379,992	\$389,900	1	\$489,900	\$489,900	22	4	\$414,675	\$375,000	117	96%
Jan,2011	40	\$403,687	\$379,900	12	\$430,933	\$379,900	2	\$371,950	\$334,900	61	6	\$370,917	\$390,000	105	97%
Dec,2010	43	\$394,081	\$389,900	7	\$340,243	\$329,900	7	\$351,686	\$399,000	83	11	\$414,636	\$408,000	64	97%
Nov,2010	47	\$412,917	\$399,900	7	\$342,100	\$415,000	8	\$440,462	\$395,000	93	3	\$428,333	\$355,000	32	95%
Oct,2010	58	\$430,915	\$409,900	7	\$416,671	\$399,900	11	\$440,345	\$420,000	71	5	\$307,000	\$320,000	83	93%
Sep,2010	63	\$428,838	\$419,000	18	\$449,428	\$419,900	3	\$317,633	\$329,000	74	3	\$338,333	\$315,000	36	96%
Aug,2010	50	\$423,614	\$410,000	8	\$416,000	\$359,000	1	\$354,900	\$354,900	50	4	\$481,375	\$485,000	66	97%
Summary	628	\$409,914		137	\$417,829		74	\$409,278		71	71	\$386,776		66	97%



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