



*"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."*

## CRANFORD

### July Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
111 E LINCOLN PARK	OneFloor	3	1	1	0	Y	113	\$173,000	\$185,000	94%
34 CARPENTER PL	Custom	7	3	2.1	2	Y	27	\$182,000	\$199,900	91%
13 MYRTLE ST	HalfDupl	5	2	1	0	Y	9	\$227,500	\$229,900	99%
713 LINCOLN AVE E	Tudor	5	2	1	1	Y	22	\$305,000	\$319,000	96%
8 ROGER AVE	CapeCod	7	4	1	1	Y	99	\$315,000	\$325,000	97%
124 CENTENNIAL AVE	CapeCod	7	4	2	1	Y	17	\$325,000	\$339,000	96%
18 SPRINGFIELD AVE APT 5F	HighRise	5	2	2	1	N	19	\$335,000	\$339,900	99%
324 RETFORD AVE	SplitLev	7	3	1	1	Y	11	\$337,500	\$345,000	98%
23 TULIP ST	Ranch	6	3	1.1	1	N	19	\$350,000	\$349,900	100%
4 MARSH ST	Custom	7	4	1.1	1	N	12	\$325,000	\$349,900	93%
63 LENHOME DR	SplitLev	7	3	2	2	Y	19	\$380,000	\$395,000	96%
1 SHETLAND DR	SplitLev	7	3	2.1	2	Y	36	\$405,000	\$429,000	94%
1059 COOLIDGE ST	CapeCod	8	4	2	1	Y	148	\$410,000	\$437,000	94%
218 LOCUST DR	CapeCod	7	3	2	1	Y	45	\$465,000	\$475,000	98%
22 LASALLE AVE	Colonial	7	3	1.1	1	Y	8	\$550,000	\$549,000	100%
124 WILSHIRE DR	SplitLev	7	3	2.1	2	Y	6	\$520,000	\$549,800	95%
112 KENILWORTH BLVD	Custom	12	4	2.2	2	Y	64	\$545,000	\$559,900	97%
204 RICHARD ST	SplitLev	7	3	2.1	2	Y	244	\$550,000	\$575,000	96%
440 NORTH UNION AVE	Colonial	8	4	2.1	1	Y	6	\$575,000	\$575,000	100%
6 MADISON AVE	Colonial	8	3	2.1	2	Y	14	\$675,000	\$625,000	108%
30 CANTERBURY PL	Colonial	8	4	2.1	2	Y	12	\$635,000	\$659,000	96%
1 RAMSGATE RD	Colonial	10	5	3.1	2	Y	250	\$645,000	\$684,900	94%
5 PHILLIPS ST	Colonial	11	4	3	2	N	122	\$660,000	\$689,000	96%
2 NORMANDIE PL	Colonial	11	5	4	2	Y	29	\$665,000	\$689,000	97%
728 LINDEN PL	Colonial	11	5	3.1	2	Y	22	\$734,000	\$739,000	99%
121 BLOOMINGDALE AVE	Colonial	10	4	2.1	2	Y	11	\$876,000	\$839,900	104%

### Home Sales Trends—June 2010—July 2011

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jul,2011	104	\$422,392	\$399,900	22	\$431,568	\$409,000	17	\$433,500	\$415,000	69	26	\$467,885	\$410,000	53	98%
Jun,2011	113	\$432,553	\$409,000	37	\$428,424	\$399,900	19	\$465,874	\$429,000	62	25	\$422,160	\$440,000	60	97%
May,2011	109	\$433,959	\$409,000	31	\$440,139	\$409,000	27	\$425,104	\$349,900	49	24	\$406,421	\$400,000	77	97%
Apr,2011	106	\$428,466	\$399,000	38	\$424,903	\$399,000	22	\$412,877	\$389,000	73	19	\$396,100	\$410,500	84	96%
Mar,2011	102	\$433,863	\$429,000	28	\$475,814	\$489,000	27	\$418,422	\$435,000	96	13	\$372,846	\$345,000	114	95%
Feb,2011	99	\$411,923	\$399,900	22	\$408,282	\$399,000	15	\$406,573	\$399,900	59	12	\$329,579	\$320,000	93	93%
Jan,2011	98	\$416,171	\$400,000	22	\$384,550	\$400,000	9	\$378,222	\$324,900	117	11	\$308,173	\$295,000	90	95%
Dec,2010	97	\$420,387	\$399,900	5	\$380,758	\$329,900	13	\$355,932	\$339,000	87	15	\$374,633	\$350,000	79	94%
Nov,2010	113	\$415,811	\$399,900	17	\$423,453	\$389,900	13	\$391,477	\$379,900	70	11	\$499,445	\$445,000	56	93%
Oct,2010	128	\$430,884	\$409,000	29	\$402,721	\$379,900	16	\$518,769	\$467,500	70	14	\$481,893	\$455,000	52	96%
Sep,2010	124	\$447,942	\$429,000	34	\$446,324	\$409,000	11	\$440,263	\$439,000	63	11	\$433,409	\$435,000	73	96%
Aug,2010	115	\$444,372	\$434,900	24	\$407,746	\$399,900	17	\$441,018	\$449,000	103	14	\$507,821	\$445,000	92	97%
<b>Summary</b>	<b>1308</b>	<b>\$428,830</b>		<b>309</b>	<b>\$426,033</b>		<b>206</b>	<b>\$426,888</b>		<b>75</b>	<b>195</b>	<b>\$420,142</b>		<b>75</b>	<b>96%</b>

