



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

WESTFIELD NEW JERSEY June Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
124 E GROVE ST	Ranch	6	3	2	1	Y	77	\$341,000	\$340,000	100%
561 First ST	Colonial	7	4	2	1	Y	32	\$390,000	\$399,900	98%
420-A RAHWAY AVE	TwnEndUn	5	2	2.1	2	N	63	\$407,000	\$429,000	95%
8 DRUMMOND RD	SplitLev	7	3	1.1	1	N	14	\$446,000	\$449,000	99%
827 WILLOW GROVE RD	CapeCod	7	4	1.1	2	Y	37	\$479,900	\$479,900	100%
719 NORTH AVENUE WEST	Colonial	8	3	2.1	2	Y	14	\$485,000	\$510,000	95%
1006 RIPLEY AVE	Colonial	7	3	3	1	Y	17	\$515,000	\$535,000	96%
735 HANFORD PL	Colonial	7	3	1.1	1	Y	12	\$544,900	\$539,900	101%
501 WELLS ST	CapeCod	8	3	1.1	1	Y	14	\$540,000	\$539,900	100%
126 TUDOR OVAL	Colonial	7	3	2	1	Y	11	\$577,000	\$562,000	103%
217 MASSACHUSETTS ST	Colonial	9	4	2.1	1	Y	147	\$580,000	\$595,000	97%
520 N CHESTNUT ST	Colonial	7	3	1.1	1	Y	42	\$580,000	\$599,000	97%
5 STARLITE CT	Colonial	10	4	2.1	2	Y	104	\$580,000	\$609,000	95%
1416 BOULEVARD	Colonial	9	4	2.1	1	Y	146	\$649,000	\$649,000	100%
642 GLEN AVE	Colonial	9	4	2.1	1	Y	1	\$645,000	\$649,000	99%
450 MOUNTAIN AVE	Colonial	7	3	1.2	0	Y	24	\$590,000	\$650,000	91%
756 KIMBALL AVE	Ranch	7	3	1.1	2	Y	51	\$677,000	\$699,000	97%
727 KNOLLWOOD TER	SplitLev	10	4	2.1	1	Y	9	\$685,000	\$699,000	98%
721 CRESCENT PKY	Colonial	10	4	2.1	1	Y	14	\$695,000	\$715,000	97%
48 GENESEE TRL	SplitLev	10	4	2.1	2	Y	5	\$748,000	\$739,000	101%
25 MANITOU CIR	SplitLev	8	4	2.1	2	Y	74	\$735,000	\$749,000	98%
49 MANITOU CIR	Custom	10	4	2.1	2	Y	13	\$740,000	\$749,000	99%
711 SHACKAMAXON DR	SplitLev	9	3	2.1	2	Y	137	\$725,000	\$769,000	94%
760 FAIRACRES AVE	Colonial	10	5	3	1	Y	42	\$740,000	\$799,000	93%
623 CUMBERLAND ST	Colonial	9	5	2.1	1	Y	78	\$763,000	\$799,900	95%
116 E DUDLEY AVE	Victrian	10	5	2.1	2	Y	84	\$837,500	\$849,000	99%
616 KIMBALL AVE	Colonial	9	4	2.3	1	Y	16	\$860,000	\$865,000	99%
865 SHACKAMAXON DR	Colonial	9	4	3.2	2	Y	65	\$865,000	\$899,900	96%
17 BREEZE KNOLL DR	RanchExp	10	5	3.1	2	Y	6	\$910,000	\$925,000	98%
428 SUMMIT AVE	Colonial	10	5	4.1	2	Y	28	\$895,000	\$929,000	96%
700 DARTMOOR	Colonial	9	4	3.1	2	Y	9	\$940,000	\$940,000	100%
416 KIMBALL AVE	Colonial	11	5	2.2	2	Y	60	\$925,000	\$975,000	95%
530 N CHESTNUT ST	Colonial	9	4	2	3	Y	174	\$915,000	\$990,000	92%
632 ARLINGTON AVE	Colonial	9	5	2.2	2	Y	10	\$995,000	\$995,000	100%
24 S WICKOM DR	Colonial	9	5	3	2	Y	122	\$1,050,000	\$1,059,000	99%
729 SHACKAMAXON DR	Colonial	11	5	3.1	2	Y	37	\$1,137,500	\$1,149,000	99%
322 LAWRENCE AVE	Victrian	9	4	3.1	2	Y	87	\$1,050,000	\$1,150,000	91%
227 HARRISON AVE	Colonial	15	6	2.1	1	Y	40	\$1,020,000	\$1,150,000	89%
266 KIMBALL AVE	Colonial	10	4	2.2	3	Y	28	\$1,389,000	\$1,399,000	99%
288 WATCHUNG FRK	Colonial	11	4	4.1	2	Y	16	\$1,500,500	\$1,449,500	104%
4 KENT PL	Colonial	13	5	4	2	Y	36	\$1,650,000	\$1,749,000	94%

WESTFIELD NEW JERSEY HOME SALES TRENDS - April 2010—June 2011

	Active Listings			New Listings			Under Contract			Sold Listings					
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jun,2011	230	\$744,803	\$699,000	55	\$731,153	\$699,000	25	\$824,496	\$768,900	52	40	\$785,183	\$735,000	49	97%
May,2011	230	\$771,853	\$700,000	64	\$782,591	\$699,500	27	\$773,722	\$759,000	50	28	\$644,175	\$645,000	53	98%
Apr,2011	215	\$751,139	\$680,000	61	\$692,657	\$589,000	40	\$742,100	\$699,000	46	22	\$613,234	\$490,000	110	95%
Mar,2011	204	\$755,914	\$699,900	77	\$743,025	\$715,000	35	\$726,860	\$675,000	73	28	\$756,123	\$625,000	65	95%
Feb,2011	173	\$745,160	\$665,000	44	\$800,770	\$699,900	27	\$685,911	\$535,000	71	19	\$743,863	\$745,000	95	94%
Jan,2011	168	\$728,997	\$649,000	41	\$714,149	\$665,000	21	\$719,962	\$599,000	96	14	\$674,716	\$729,000	108	94%
Dec,2010	172	\$735,003	\$649,900	15	\$705,327	\$625,000	20	\$806,390	\$729,900	84	28	\$648,352	\$655,000	73	96%
Nov,2010	201	\$720,639	\$639,900	32	\$791,606	\$595,000	20	\$663,270	\$549,900	60	21	\$576,702	\$575,000	79	95%
Oct,2010	218	\$721,132	\$659,900	54	\$691,476	\$669,000	23	\$774,778	\$699,000	87	21	\$765,667	\$650,000	65	96%
Sep,2010	219	\$778,071	\$675,000	55	\$726,800	\$599,900	25	\$697,020	\$599,900	62	21	\$741,131	\$667,000	69	96%
Aug,2010	206	\$806,786	\$699,900	30	\$774,570	\$589,000	18	\$831,406	\$749,900	74	23	\$759,304	\$687,000	45	97%
Jul,2010	219	\$796,216	\$699,000	48	\$733,433	\$679,000	24	\$671,654	\$599,000	51	31	\$843,065	\$833,000	38	97%
Summary	2455	\$755,747		576	\$739,488		305	\$740,949		65	296	\$720,245		67	96%

