

Let Naasa Handle
the Details of
Your Move

NS
Naasa Sherbeini
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

SCOTCH PLAINS

June Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
4 KING JAMES CT	MultiFlr	5	2	1.1	1	Y	76	\$226,000	\$229,900	98%
1937 CHURCH AVE	CapeCod	5	3	1	1	Y	254	\$243,000	\$265,000	92%
1841 CHAPEL RD	Ranch	5	2	1	1	Y	19	\$265,000	\$279,900	95%
2204 MORSE AVE	SplitLev	7	3	1.1	2	Y	182	\$295,000	\$299,900	98%
2293 BELVEDERE DR	Ranch	7	3	1	0	Y	149	\$320,000	\$324,900	98%
55 MADDAKET VLG	TwnIntUn	7	2	2.1	1	N	51	\$330,000	\$349,900	94%
544 ROLLING PEAKS WAY	Ranch	6	3	1.1	1	Y	29	\$357,500	\$364,900	98%
2278 COLES AVE	Colonial	10	4	2	1	Y	129	\$410,000	\$419,000	98%
2219 OLD FARM RD	Bi-Level	8	4	3	2	N	21	\$380,000	\$425,000	89%
2118 PRINCETON AVE	Colonial	8	4	1.2	1	Y	116	\$439,000	\$429,000	102%
2404 BRYANT AVE	Colonial	7	3	2	1	Y	30	\$442,000	\$434,900	102%
2045 MEADOW VIEW RD	Colonial	7	3	1.1	1	Y	4	\$435,000	\$435,000	100%
210 VICTOR ST	Colonial	8	4	2	1	Y	8	\$455,000	\$459,000	99%
797 MUIR TER	Ranch	8	3	2	2	Y	18	\$549,426	\$499,900	110%
2345 MOUNTAIN AVE	Colonial	9	4	2.1	1	Y	301	\$528,000	\$559,900	94%
2069 ARROWWOOD DR	Custom	11	5	3.1	2	Y	11	\$600,000	\$600,000	100%
1423 GRAYMILL DR	RanchExp	9	5	3.1	2	Y	53	\$625,000	\$679,000	92%
7 KAREN CT	SplitLev	10	4	2.1	2	Y	68	\$676,000	\$689,000	98%
19 KEVIN RD	Colonial	9	4	3.1	2	Y	28	\$715,000	\$724,900	99%
1414 GRAYMILL DR	Colonial	10	4	2.1	2	Y	20	\$720,000	\$729,999	99%
1445 GOLF ST	Colonial	9	4	2.1	2	Y	16	\$720,000	\$739,000	97%
8 SWANS MILL LN	Colonial	10	4	3.1	2	Y	41	\$780,000	\$829,999	94%
1445 GOLF ST	Colonial	9	5	3	4	Y	4	\$839,000	\$839,000	100%
8 SWANS MILL LN	Colonial	14	5	5.1	2	Y	192	\$999,999	\$1,100,000	91%

Home Sales Trends— April 2010 — June 2011

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jun,2011	210	\$592,079	\$499,000	45	\$618,007	\$489,900	22	\$569,577	\$469,900	64	23	\$505,866	\$442,000	78	97%
May,2011	192	\$586,706	\$499,900	49	\$566,200	\$489,900	11	\$457,691	\$429,000	61	15	\$429,567	\$385,000	78	97%
Apr,2011	186	\$563,844	\$474,900	42	\$511,926	\$435,000	29	\$473,369	\$425,000	79	12	\$495,708	\$390,000	102	94%
Mar,2011	178	\$560,084	\$469,900	65	\$545,981	\$499,900	17	\$477,314	\$400,000	88	12	\$478,083	\$420,000	120	96%
Feb,2011	144	\$554,813	\$459,900	26	\$494,263	\$429,900	11	\$500,518	\$499,999	103	7	\$411,571	\$465,000	129	97%
Jan,2011	142	\$566,123	\$449,000	23	\$437,280	\$419,000	12	\$490,392	\$434,900	110	14	\$532,705	\$525,000	90	93%
Dec,2010	147	\$593,744	\$495,000	14	\$620,743	\$609,000	10	\$474,270	\$476,000	121	21	\$450,929	\$450,000	79	95%
Nov,2010	179	\$585,788	\$480,000	27	\$559,381	\$400,000	17	\$532,641	\$539,900	55	10	\$536,490	\$400,000	109	93%
Oct,2010	189	\$568,448	\$479,900	28	\$533,196	\$469,900	16	\$481,100	\$455,000	101	13	\$455,500	\$410,000	50	96%
Sep,2010	200	\$570,637	\$479,000	42	\$516,407	\$429,000	15	\$532,900	\$479,000	94	24	\$473,642	\$430,000	83	96%
Aug,2010	198	\$565,528	\$475,000	34	\$556,909	\$479,900	20	\$491,354	\$415,000	54	13	\$471,192	\$420,000	70	95%
Jul,2010	214	\$565,346	\$474,900	39	\$473,091	\$429,000	17	\$529,829	\$539,000	86	21	\$465,810	\$383,000	53	98%
Summary	2179	\$572,967		434	\$537,442		197	\$503,150		81	185	\$476,398		82	96%



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