

Let Naasa Handle
the Details of
Your Move

NS
Naasa Sherbeini
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

MOUNTAINSIDE

June Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
1129 WYOMING DR	Ranch	6	3	2	2	Y	2	\$435,000	\$435,000	100%
345 EDGEWOOD CT	Ranch	6	3	2	1	Y	11	\$460,000	\$465,000	99%
217 PEMBROOK RD	Ranch	6	3	2	2	Y	111	\$469,000	\$469,000	100%
296 TIMBERLINE RD	CapeCod	7	3	2	1	Y	115	\$470,000	\$485,000	97%
1642 NOTTINGHAM WAY	Ranch	7	3	2	2	Y	68	\$487,500	\$525,000	93%
1401 OUTLOOK DR	Colonial	9	4	3.1	2	Y	46	\$637,000	\$679,000	94%
246 S FORK RD	Colonial	11	4	3.1	2	Y	18	\$850,126	\$895,000	95%

Home Sales Trends—April 2010—June 2011

	Active Listings			New Listings			Under Contract			Sold Listings					
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jun,2011	39	\$704,082	\$625,000	11	\$602,536	\$629,900	4	\$610,725	\$589,900	83	7	\$544,089	\$470,000	53	96%
May,2011	39	\$712,236	\$625,000	7	\$713,143	\$519,000	8	\$615,363	\$485,000	46	4	\$535,000	\$435,000	83	99%
Apr,2011	44	\$693,905	\$625,000	13	\$666,854	\$650,000	8	\$604,725	\$579,900	49	6	\$628,500	\$545,000	54	95%
Mar,2011	41	\$684,151	\$624,500	16	\$673,863	\$675,000	4	\$691,725	\$525,000	71	5	\$515,700	\$455,000	55	97%
Feb,2011	33	\$657,736	\$585,000	9	\$599,711	\$599,000	7	\$562,557	\$585,000	32	2	\$535,000	\$515,000	128	95%
Jan,2011	31	\$651,516	\$550,000	9	\$639,767	\$485,000	3	\$601,333	\$569,000	85	5	\$505,000	\$505,000	117	95%
Dec,2010	35	\$636,740	\$550,000	2	\$445,000	\$389,999	4	\$543,475	\$529,000	106	9	\$616,902	\$510,117	34	93%
Nov,2010	45	\$700,598	\$575,000	6	\$696,467	\$524,900	8	\$784,625	\$575,000	90	3	\$878,000	\$960,000	123	91%
Oct,2010	54	\$702,557	\$599,000	18	\$643,428	\$499,900	6	\$573,800	\$474,900	22	6	\$536,463	\$490,000	57	97%
Sep,2010	47	\$771,132	\$690,000	9	\$587,422	\$529,000	1	\$599,900	\$599,900	197	9	\$528,222	\$529,000	59	91%
Aug,2010	52	\$769,081	\$699,000	6	\$653,817	\$550,000	10	\$573,280	\$529,000	73	6	\$553,750	\$490,000	69	95%
Jul,2010	59	\$749,091	\$689,000	9	\$565,589	\$529,000	9	\$610,967	\$649,000	46	6	\$681,667	\$690,000	42	98%
Summary	519	\$708,870		115	\$636,318		72	\$617,188		62	68	\$580,361		64	95%



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