

Let Naasa Handle
the Details of
Your Move

NS
Naasa Sherbeini
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

FANWOOD

June Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
189 LA GRANDE AVE	HalfDupl	6	2	1	0	Y	48	\$182,500	\$189,500	96%
62 MIDWAY AVE	Colonial	7	3	1.1	1	Y	132	\$275,000	\$289,900	95%
37 KEMPSHALL TER	SplitLev	8	3	1.1	1	N	62	\$325,000	\$329,900	99%
181 LA GRANDE	TwnEndUn	6	2	2.1	1	N	67	\$335,000	\$359,000	93%
84 PORTLAND AVE	SplitLev	7	3	1.1	1	Y	8	\$372,000	\$379,900	98%
146 Second Street	Colonial	7	3	2	1	Y	45	\$390,000	\$409,000	95%
12 RIDGE WAY	SplitLev	7	3	3	1	Y	3	\$429,000	\$429,000	100%
11 ROBIN RD	Ranch	7	3	2	2	Y	63	\$440,000	\$449,000	98%
68 SHADY LN	SplitLev	7	3	1.1	1	Y	48	\$445,000	\$459,000	97%
97 TILLOTSON RD	Colonial	7	3	2.1	2	Y	124	\$514,000	\$535,000	96%

Home Sales Trends—April 2010—June 2011

	Active Listings			New Listings			Under Contract			Sold Listings					
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jun,2011	55	\$416,547	\$379,900	12	\$455,450	\$459,000	7	\$506,029	\$449,900	72	9	\$354,833	\$372,000	53	97%
May,2011	57	\$408,323	\$379,000	11	\$458,373	\$449,900	10	\$425,000	\$372,500	61	5	\$316,400	\$358,000	95	96%
Apr,2011	65	\$395,321	\$375,000	17	\$412,882	\$379,900	14	\$351,357	\$375,000	52	4	\$365,000	\$385,000	43	98%
Mar,2011	57	\$389,261	\$378,900	19	\$393,395	\$380,000	5	\$391,540	\$399,000	92	4	\$405,000	\$399,000	53	99%
Feb,2011	44	\$397,939	\$379,900	13	\$380,877	\$389,900	1	\$489,900	\$489,900	22	4	\$414,675	\$375,000	117	96%
Jan,2011	40	\$403,912	\$379,900	12	\$430,933	\$379,900	2	\$371,950	\$334,900	61	6	\$370,917	\$390,000	105	97%
Dec,2010	43	\$394,291	\$389,900	7	\$341,529	\$329,900	7	\$351,686	\$399,000	83	11	\$414,636	\$408,000	64	97%
Nov,2010	47	\$412,917	\$399,900	7	\$342,100	\$415,000	8	\$440,462	\$395,000	93	3	\$428,333	\$355,000	32	95%
Oct,2010	58	\$430,915	\$409,900	7	\$416,671	\$399,900	11	\$440,345	\$420,000	71	5	\$307,000	\$320,000	83	93%
Sep,2010	63	\$428,838	\$419,000	18	\$449,428	\$419,900	3	\$317,633	\$329,000	74	3	\$338,333	\$315,000	36	96%
Aug,2010	50	\$423,614	\$410,000	8	\$416,000	\$359,000	1	\$354,900	\$354,900	50	4	\$481,375	\$485,000	66	97%
Jul,2010	51	\$427,082	\$419,900	11	\$432,500	\$409,900	5	\$453,920	\$450,000	62	5	\$462,000	\$440,000	50	96%
Summary	630	\$411,218		142	\$415,499		74	\$409,586		69	63	\$386,844		68	97%



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