

Let Naasa Handle
the Details of
Your Move



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

CRANFORD

June Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
511 LINCOLN PARK E	OneFloor	4	2	1	0	Y	105	\$193,000	\$199,000	97%
37B PARKWAY VLG	TwnIntUn	5	2	1	0	N	98	\$220,000	\$227,000	97%
7A PARKWAY VLG	MultiFir	5	2	1	0	N	106	\$240,000	\$247,000	97%
411 S UNION AVE	CapeCod	5	2	1	1	Y	0	\$309,000	\$309,000	100%
22 GRANT ST	Colonial	7	3	2	0	Y	71	\$310,000	\$319,900	97%
601 BROOKSIDE PL	Colonial	6	3	1.1	1	Y	18	\$340,000	\$329,000	103%
28 ROGER AVE	CapeCod	7	3	1	1	Y	44	\$330,000	\$339,900	97%
21 ALGONQUIN DR	CapeCod	6	3	1	1	Y	159	\$338,000	\$349,000	97%
16 SAMOSET RD	CapeCod	7	3	1	1	Y	95	\$385,000	\$402,000	96%
408 MANOR AVE	Colonial	8	4	2.1	0	Y	2	\$425,000	\$419,000	101%
31 CONCORD ST	CapeCod	7	4	2.1	1	Y	7	\$440,000	\$443,000	99%
36 NOMAHEGAN CT	SplitLev	8	3	2.1	1	N	8	\$455,000	\$459,000	99%
53 MENDELL AVE	SplitLev	8	3	2	1	Y	10	\$462,000	\$459,900	100%
235 HILLSIDE AVE	SplitLev	7	3	2	1	Y	25	\$465,000	\$469,000	99%
2 VIRGINIA ST	SplitLev	9	4	2.1	1	Y	205	\$445,000	\$484,000	92%
14 WADSWORTH TER	SplitLev	7	3	2.1	1	Y	21	\$473,000	\$489,900	97%
614 ORCHARD ST	Colonial	9	3	1.1	1	Y	12	\$480,000	\$499,000	96%
14 HAZEL ST	Colonial	9	4	2.1	1	Y	14	\$500,000	\$509,000	98%
10 HILLSIDE PL	Colonial	7	3	2.1	2	Y	120	\$510,000	\$534,000	96%
47 BLAKE AVE	SplitLev	8	3	2.1	2	Y	40	\$515,000	\$545,000	94%
15 Canterbury Pl	Colonial	9	4	2.1	2	Y	147	\$686,000	\$709,000	97%
420 CASINO AVE	Tudor	11	5	3.1	1	Y	63	\$825,000	\$874,900	94%

Home Sales Trends—April 2010—June 2011

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jun,2011	112	\$435,834	\$422,000	36	\$434,878	\$422,000	20	\$459,780	\$395,000	64	22	\$424,818	\$440,000	62	97%
May,2011	109	\$435,161	\$415,000	31	\$441,300	\$424,900	27	\$425,104	\$349,900	49	24	\$406,421	\$400,000	77	97%
Apr,2011	106	\$429,362	\$399,000	38	\$425,692	\$399,000	22	\$412,877	\$389,000	73	19	\$396,100	\$410,500	84	96%
Mar,2011	102	\$434,500	\$429,000	28	\$477,596	\$489,000	27	\$418,422	\$435,000	96	13	\$372,846	\$345,000	114	95%
Feb,2011	99	\$412,076	\$399,900	22	\$408,282	\$399,000	15	\$406,573	\$399,900	59	12	\$329,579	\$320,000	93	93%
Jan,2011	98	\$416,325	\$400,000	22	\$384,550	\$400,000	9	\$378,222	\$324,900	117	11	\$308,173	\$295,000	90	95%
Dec,2010	97	\$420,542	\$399,900	5	\$380,758	\$329,900	13	\$355,932	\$339,000	87	15	\$374,633	\$350,000	79	94%
Nov,2010	113	\$415,944	\$399,900	17	\$423,453	\$389,900	13	\$391,477	\$379,900	70	11	\$499,445	\$445,000	56	93%
Oct,2010	128	\$431,002	\$409,000	29	\$403,242	\$379,900	16	\$518,769	\$467,500	70	14	\$481,893	\$455,000	52	96%
Sep,2010	124	\$447,942	\$429,000	34	\$446,324	\$409,000	11	\$440,263	\$439,000	63	11	\$433,409	\$435,000	73	96%
Aug,2010	116	\$442,523	\$429,900	24	\$407,746	\$399,900	17	\$441,018	\$449,000	103	14	\$507,821	\$445,000	92	97%
Jul,2010	115	\$466,529	\$449,900	24	\$441,527	\$441,900	12	\$563,529	\$524,900	73	16	\$492,781	\$455,000	47	97%
Summary	1319	\$433,028		310	\$428,004		202	\$434,039		75	182	\$419,996		76	96%



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